

THOMAS JANNARONE, ESQUIRE

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EXPERT WITNESS – NIGHTCLUB / BAR OPERATION

(Operation Procedures, Security and Alcoholic Beverage Service)

Selected Work Experience

Expert Witness, Jannarone Consulting Services, Wall, N.J. 2011 - present

- Consult and serve as an expert in matters of liquor license establishment operations, premise security, and alcoholic beverage service.
- Review case materials and draft expert reports.
- Testify at depositions, hearings, and trials.

Owner and Attorney, Law Office of Thomas Jannarone, Lake Como, N.J. 1998 - present

- Practice primarily Alcoholic Beverage Control Law, Dram Shop liability, Liquor License Transfers, and Municipal Court matters.

Operator, Bar Anticipation (aka “Bar A”), Lake Como, N.J. 1991 - present

- Operate three thousand-person capacity, indoor-outdoor, nightclub, restaurant and bar.
- Supervise staff of over 200 persons.
- Developed policies and drafted handbooks for both servers and security personnel.
- Personally train all security personnel and alcoholic beverage servers.
- Won numerous awards including *Nightclub & Bar Magazine’s* “Top 100 Clubs” and “Best Nightclub in the Northeast” - 2004 through 2015.

Owner/Operator, Bar Anticipation Beach Bar (aka “Bar A Beach Bar”), Atlantic City, N.J. May 2014 – October 2014

- Took over and cleaned up a troubled beach bar (Trump Plaza Beach Bar) which was marred with problems including frequent over service claims, law suits, continuous police intervention, and many fights. In first season of operation, had zero police intervention, zero over service claims, zero law suits, and zero fights.
- Operated two thousand plus-person capacity, 28,000 square foot outdoor beach bar, nightclub, and restaurant.
- Open seven days and nights a week.
- Trained and supervised staff of over 60 persons.
- Developed policies for both servers and security personnel.
- Business was forced to close in the Trump Entertainment Bankruptcy and closing of Trump Plaza.

General Manager, Birch Hill Nightclub, Old Bridge, N.J. 1989 - 1991

- Operated five thousand-person capacity, indoor-outdoor, nightclub, swim club and picnic facility.
 - Live entertainment, local and National bands, DJ, emcee and special events.
- Supervised and trained staff of approximately 120 persons.

General Manager, Playpen Nightclub, Sayreville, N.J. 1989 - 1991

- Operated eight hundred-person capacity, rock club.
 - Live entertainment, local and National bands, DJ, emcee and special events.
- Supervised staff of approximately 35 persons.

Security Manager and Promotions Director, Down on Mainstreet, Glassboro, N.J. 1985 - 1989

- Four hundred-person capacity, college bar and pub.
- Supervised staff of approximately 20 persons.

Security Personnel, Bar Anticipation (aka “Bar A”), Lake Como, N.J. 1984 - 1987

- Three thousand person capacity, indoor-outdoor, nightclub, restaurant and bar.
 - Section manager of security staff of nearly 50 persons.

Formal Education

Juris Doctor, Widener University School of Law, Wilmington, DE – *December 1997*

Bachelor of Arts, Glassboro State College/Rowan University, Glassboro, N.J. – *May 1989*

Certifications and Relevant Experience

- Web seminar, “Winning your Dram Shop Case”, Garden State ICLE. October 1, 2014
- **Certified Crowd Manager**, International Association of Venue Managers (IAVM). January 4, 2014.
- **Certified Alcohol Manager**, HACCP (Hazard Analysis and Critical Control Point). Pottstown, PA. December 23, 2013.
- **Created, authored, and taught, “ABC Licensee & Management Boot Camp”** educational seminar for liquor license owners and managers through a New Jersey Department of Labor state grant. 2013.
- Web seminar, “Forensic Toxicology for Attorneys”, Toxicology Laboratories, Inc.. Omaha, Nebraska. 2012.
- **ALERT Certified** - Attended and completed the Montgomery County Department of Liquor Control Alcohol Law Education and Regulatory Training (“ALERT”), on January 4, 2010. Maryland.
- Completed a CPP certification class (Certified Protection Professional). Rutgers University, 2013. Have not sat for CPP test yet.
- **TAM Certified** - Techniques of Alcohol Management (“TAM”) certified numerous times since 1994.
- Have attended countless classes and seminars in nightclub operation, security, security management, ID checking, and other related areas since 1989.
- Qualified as an expert, drafted reports, and testified as an expert in nightclub operation for both plaintiff and defense counsel.

Selected Speaking Engagements

- *Instructor and Creator*, “ABC Licensee and Management Boot Camp”, New Jersey Licensed Beverage Association, training at the New Jersey Licensed Beverage Association’s Annual Convention at the Harrah’s Hotel and Casino, Atlantic City, N.J., *November 2015*
- *Instructor and Creator*, “ABC Licensee and Management Boot Camp”, New Jersey Licensed Beverage Association, training at the New Jersey Licensed Beverage Association’s Annual Convention at the Golden Nugget Hotel and Casino, Atlantic City, N.J., *November 2014*
- *Instructor and Creator*, “ABC Licensee and Management Boot Camp”, New Jersey Licensed Beverage Association, Monmouth County training at the Stone Pony, Asbury Park, N.J., *January 2013*
- *Instructor and Creator*, “ABC Licensee and Management Boot Camp”, Prevention is Key, Morris County, N.J., *April 2012*
- *Speaker*, “The Legal Pitfalls of Dealing With Promoters”, The New Jersey Licensed Beverage Association’s Annual Convention, Atlantic City, N.J., *November 2011*
- *Speaker*, “Top Ten Legal Issues for Liquor License Holders”, New Jersey Restaurant Association, *May 2010*

- *Speaker / Panelist*, “Keepin’ it Fresh”, Nightclub & Bar Magazine’s International Trade Show, Las Vegas, Nevada, *March 2006*
- *Speaker / Panelist*, “Top Operators”, Nightclub & Bar Magazine’s Regional Trade Show, Atlantic City, N.J., *September 2005*
- *Speaker / Panelist*, “It’s All About the Money”, Nightclub & Bar Magazine’s International Trade Show, Las Vegas, Nevada, *March 2005*
- *Speaker*, “Liquor Liability & ABC Laws”, Rutgers University, New Brunswick, N.J., *2003*
- *Speaker*, “Running a Successful Promotion”, Rowan University, Glassboro, N.J., *2000*
- *Speaker*, “Special Event Planning”, Rowan University, Glassboro, N.J., *1999*

Selected Organizations

- *Member*, ASIS International (Security Management Professionals). *2013 - present*
- *Member*, Phi Alpha Delta International Law Fraternity, New Jersey Alumni Chapter. *2013 - present*
- *Associate Member*, New Jersey Restaurant Association. *2005 - ?*
- *Associate Member*, New Jersey Licensed Beverage Association. *2002 - present*
- *Member*, National Association of Alcoholic Beverage License Attorneys. *2002 - present*
- *Member*, New Jersey State Bar Association. *1998 - present*
- *Past President*, Zeta Beta Tau National Fraternity, Epsilon Eta Chapter. *1986 - 1987*